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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

*Monthly Market Share For: March 1997*

Month\Year: 1\2

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Mexican Line	100%	50%	25 Days	\$1,712	\$112 <sup>1</sup>			AI					\$1,824
Neptune	0%	50%	32 Days	\$1,712	\$112 <sup>1</sup>			AI					\$1,824

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Almonds

*Monthly Market Share For: March 1997*

Month\Year: 1\5

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk	100%	55%	20 Days	\$1,212	\$112		17%	AI				18 KT	\$1,530
Sea-Land	0%	24%	23 Days	\$1,164	\$112		17%	AI				18 KT	\$1,474
COSCO	0%	21%	38 Days	\$1,330	\$20		AI	AI					\$1,350

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: March 1997

Month\Year: 11\85

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	45%	19%	11 Days	\$992.00	\$112 <sup>1</sup>		42%	AI				16 KT	\$1,521
Evergreen	18%	15%	12 Days	\$1,287	\$112 <sup>1</sup>		42%	AI				16 KT	\$1,940
Yang Ming	9%	31%	13 Days	\$166.00	\$112 <sup>1</sup>		42%	AI				16 KT	\$3,884
Hyundai	9%	2%	10 Days	\$1,087	\$112 <sup>1</sup>		42%	AI					\$1,656
Cho Yang	9%	1%	11 Days	\$991.00	\$112 <sup>1</sup>		42%	AI					\$1,519
APL	9%	0%	11 Days	\$992.00	\$112		42%	AI				16 KT	\$1,521
NYK Line	0%	24%	12 Days	\$992.00	\$112 <sup>1</sup>		42%	AI				16 KT	\$1,521
COSCO	0%	4%	15 Days	\$1,103	\$20 <sup>1</sup>		AI	AI					\$1,123

1 Rate is per container